

November 7 to 8, 2017 **SMX Convention Center Davao**

3rd Level, SM Lanang Premier J. P. Laurel Avenue, Lanang, Davao City

10:50 – 11:20 AM

Day One

November 7, Tuesday

8:00 AM Registration 9:00 AM **Ribbon Cutting and Tour of Exhibit Area** at SMX Function Lobby to Ballroom 3 by Davao City Mayor Inday Sara Z. Duterte **DRCICI Chairperson** Bonifacio M. Fernandez Jr. ACDI/VOCA Chief of Party Thelonious Trimmell **Department of Agriculture Secretary** Emmanuel F. Piñol **Department of Trade and Industry Secretary** Ramon M. Lopez Philippine Coconut Authority Administrator Romulo dela Rosa Welcome dance from the Tribu Kamindanawon 9:30 AM Philippine National Anthem: "Lupang Hinirang" Invocation 9:45 AM Welcome and Rationale of the Conference Chairperson Bonifacio M. Fernandez Jr. **Welcome Message from the City Mayor** Inday Sara Z. Duterte **Solidarity Messages** 10:00 – 10:10 AM Chief of Party Thelonious Trimmell 10:10 – 10:20 AM Agricultural Counselor Ralph Bean of the USDA Foreign Agricultural Service (FAS) **Support Messages** 10:20 – 10:30 AM **DA Support to the Coconut Industry Development** Sec. Emmanuel F. Piñol **DTI Support to the Coconut Industry Development** 10:30 - 10:40 AMSec. Ramon M. Lopez **Support from the Mindanao Development Authority** 10:40 - 10: 50 AM Sec. Abul Kahyr Alonto

"Sustaining the Philippine Coconut Industry... Change has come."

Keynote Speaker: PCA Administrator Romulo dela Rosa

| 11:20 – 11:30AM | as of 09/18/17 Induction of Davao Region Coconut Industry Cluster IncDRCICI New Board of Trustees |
|--|---|
| 11:30 – 12:30 PM | PRESS CONFERENCE |
| LUNCH BREAK | |
| Coconut Industry Development Initiatives | |
| 1:00 – 1:30 PM | Production and Productivity Best Practices Coconut Industry Development Initiatives in Various Coconut Producing Countries in the Asia-Pacific |
| | Dr. Uron N. Salum, Executive Director Asian and Pacific Coconut Community (APCC) Indonesia |
| 1:30 – 1:50 PM | Private Sector Initiative: Production, Productivity and Expansion |
| | Cesar Galvez, Vice President for Operations Franklin Baker Company of the Philippines |
| 1:50 – 2:10 PM | Private Sector Initiative: Production, Productivity and Expansion |
| | Carlos Mariano Oropeza Salin Centro de Investigacion Cientifica de Yucatan |
| 2:10 – 2:30 PM | Issues and Opportunities of Coconut Products in the Global Market |
| | Yvonne V. Agustin, Executive Director United Coconut Association of the Philippines |
| 2:30 – 3:10 PM | OPEN FORUM |
| | Part I Farm, Facilities and Fertilization |
| 3:10 – 3:20 PM | Hijo Resources Corporation |
| 3:20 – 3:30 PM | Lao Integrated Farms Inc. |
| | Benjamin Lao, Proprietor |
| 3:30 – 3:40 PM | T & I Global Ltd. |
| 3:40 – 3:50 PM | Zetryl Chem Philippines Inc. |
| Increasing Productivity and Sustainability | |
| | |
| 3:50 - 4:20 PM | Productivity: The Importance of Quality Planting Material |
| 3:50 – 4:20 PM | Productivity: The Importance of Quality Planting Material David J. Lobo, Chairman DeeJay Group |
| 3:50 – 4:20 PM 4:20 – 4:50 PM | David J. Lobo, Chairman |
| | David J. Lobo, Chairman DeeJay Group |
| | David J. Lobo, Chairman DeeJay Group The Affordable Organic Technology of Achieving Coconut Productivity Dr. Nelly S. Aggangan, Program Leader |
| 4:20 – 4:50 PM | David J. Lobo, Chairman DeeJay Group The Affordable Organic Technology of Achieving Coconut Productivity Dr. Nelly S. Aggangan, Program Leader Agriculture and Forestry Program of our Institute, UPLB-Biotech |

1:00 – 6:00 PM

Business to Business Meeting (B2B) at Meeting Rooms 2 & 3

with Department of Trade and Industry-Export Marketing Bureau (DTI-EMB)

Farmer to Business Meeting (F2B) at COCOLINK Booth

with Department of Agriculture (DA) / Philippine Coconut Authority (PCA)

Cocktails and Networking

6:00 – 6:45 PM

Networking Night

7:00 PM

End of Day One

Day Two

November 8, Wednesday

9:00 AM | Recap of Day One

Business Opportunities Matching for Buyers, Farmers, Processors, etc

9:00 - 6:00 PM

Business to Business Meeting (B2B) at Meeting Rooms 2 & 3

with Department of Trade and Industry-Export Marketing Bureau (DTI-EMB)

Farmer to Business Meeting (F2B) at COCOLINK Booth

with Department of Agriculture (DA) / Philippine Coconut Authority (PCA)

Value Adding, Processing and Mechanization

9:15 – 9:45 AM

Latest Studies on Health Benefits of Coconut Oil

Bruce Fife, C.N., N.D., Author The Coconut Oil Miracle

9:45 - 10:00 AM

Processing Coconut Water

Director Anthony Sales, Ph.D. DOST Region XI (Buko Powder)

10:00 – 10:10 AM

Development of Climate Change Preparedness to Reduce Poverty in

Coconut Growing Communities

*Dr. Pons Batugal, President and Board Chair*Farmers Community Development Foundation International (FCDF)

10:10 – 10:40 AM | OPEN FORUM

Value Adding, Processing and Mechanization

10:40 – 11:10 AM

Supporting Coconut Farmers, Cooperatives and Processors thru Bank Financial Interventions

Edgardo de Guzman, Program Manager Land Bank of the Philippines Inc.

11:10 – 11:40 AM

Poverty Alleviation in Coconut Farming Communities thru Social Enterprise Program

Roberto Calingo, Executive Director Peace and Equity Foundation

11:40 – 12:00 PM | OPEN FORUM

Part II

Farm, Facilities and Fertilization

12:00 – 12:10 PM | Berma Procesys

12:10 – 12:20 PM

Alfa Laval

LUNCH BREAK

1:00 – 5:00 PM | Convergence Seminar as Capacity Building for Exporters

by Department of Trade and Industry-Export Marketing Bureau (DTI-EMB)

The Need for Certification vis-à-vis the Demands of Certified

Coconut Products

Gayan Wejesriwardana, Managing Director

Control Union Philippines Inc.

Fair Trade USA – Coconut Sustainability

Jessica Custer, Senior Supply Chain Manager

Fair Trade USA

OPEN FORUM

5:00 – 5:40 PM COCONUT INDUSTRY STATEMENT

5:40 – 6:00 PM

Closing Remarks

Vice Chair Mariam S. Togoto

Davao Region Coconut Industry Cluster Inc. - DRCICI

Daghang salamat!

Day Three *November 9, Thursday*

FARM TOUR DAY

| | Batch I – South Bound |
|------------------|---|
| 7:30 – 8:30 AM | Assembly at SM Lanang Premier Parking Lot |
| 8:30 – 10:30 AM | Farm/Plant 1 |
| 11:00 – 12:00 AM | Farm/Plant 2 |
| | LUNCH BREAK |
| 1:00 – 2:00 PM | Travel to Franklin Baker Company of the Philippines Sta. Cruz, Davao del Sur |
| 2:00 – 3:30 PM | FBCP Processing Plant |
| 3:30 – 6:00 PM | Travel back to SM Lanang Premier |
| | |
| | Batch 2 – South Bound |
| 7:30 – 8:30 AM | Assembly at SM Lanang Premier Parking Lot |
| 8:30 – 9:30 AM | Travel to Franklin Baker Company of the Philippines Sta. Cruz, Davao del Sur |
| 9:30 – 11:30 AM | FBCP Processing Plant |
| | LUNCH BREAK |
| 12:30 – 1:30 PM | Travel to Lao Integrated Farm Inc., Bansalan, Davao del Sur |
| 1:30 – 3:00 PM | Farm / Processing Plant tour at Lao Integrated Farm, Inc. |
| 3:00 – 6:00 PM | Travel back to SM Lanang Premier |
| | Batch I – North Bound |
| 7:30 – 8:30 AM | Assembly at SM Lanang Premier Parking Lot |
| 8:30 – 10:30 AM | Travel to Hijo Resources Corp., Tagum City, Davao del Norte |
| 11:00 – 12:00 AM | Farm / Processing Plant tour at Hijo Resources Corp. |
| | LUNCH BREAK |
| 1:00 – 2:00 PM | Travel to Coco Life Multi-Purpose Cooperative, Pantukan, Compostela Valley |
| 2:00 – 3:30 PM | Processing Plant tour at Coco Life MPC |
| 3:30 – 6:00 PM | Travel back to SM Lanang Premier |